

Raison d'être

2025 TCC Group Holdings

# **INVESTOR CONFERENCE**

#### **Cement – The Glue of Civilization**

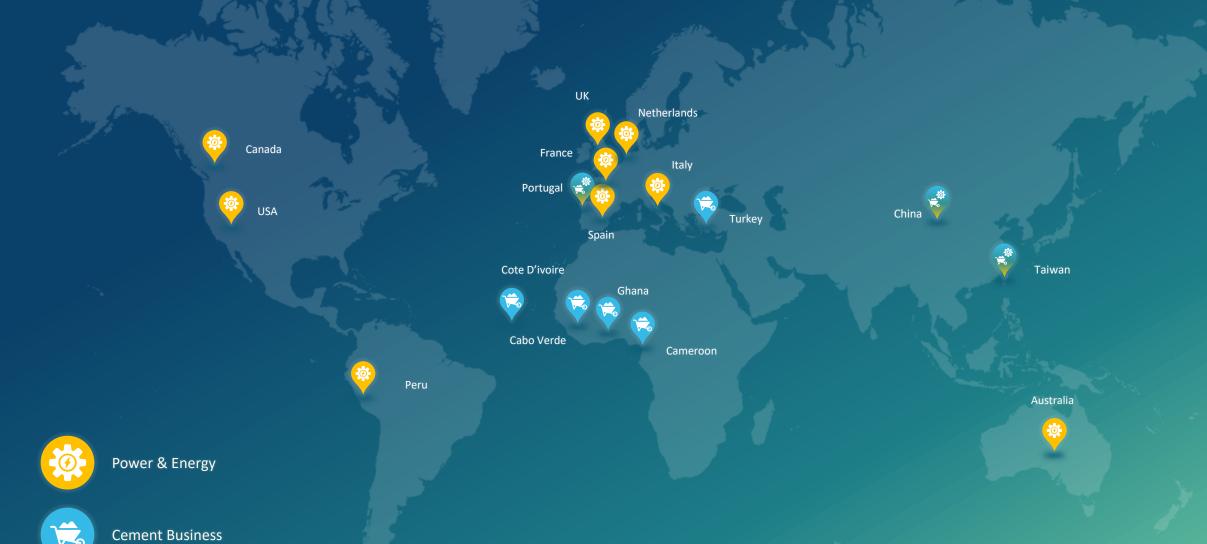


For 2,000 years, cement has upheld the domes of civilization

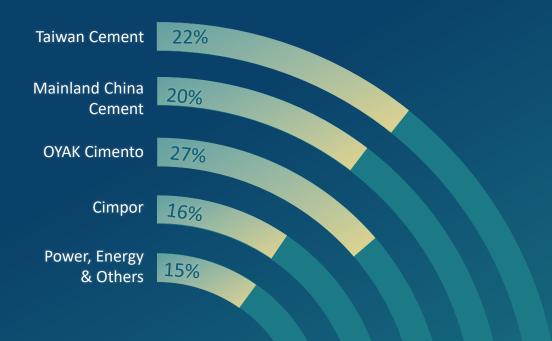
Existence Protection

Rebirth Commitment

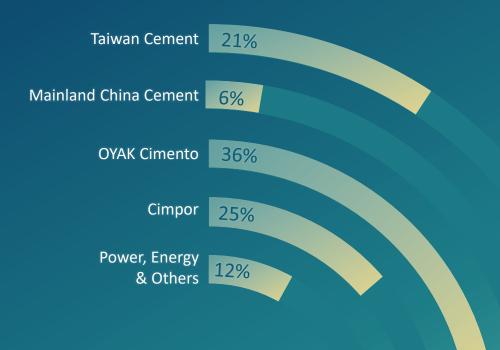
# Going Global – From Taiwan to the World



### **Revenue & Gross Profit Distribution (by Business Segment)**



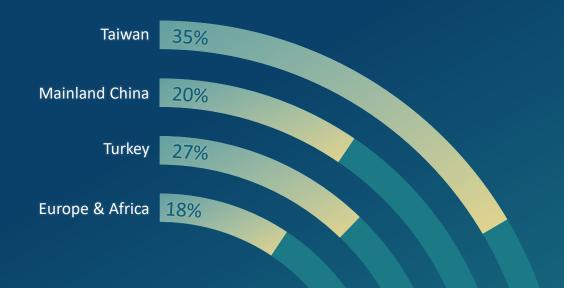
2025 9M Revenue Mix



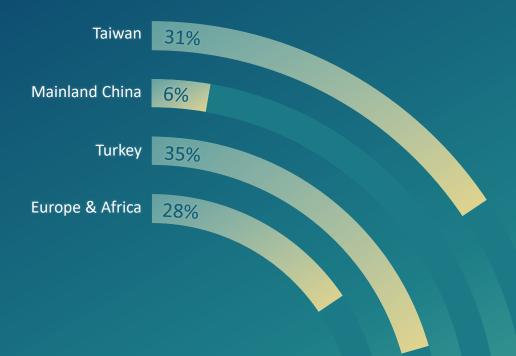
2025 9M Gross Profit MiX

<sup>\*</sup>All metrics are reported excluding Molie Quantum Energy Corporation.

### **Revenue & Gross Profit Distribution (by Region)**

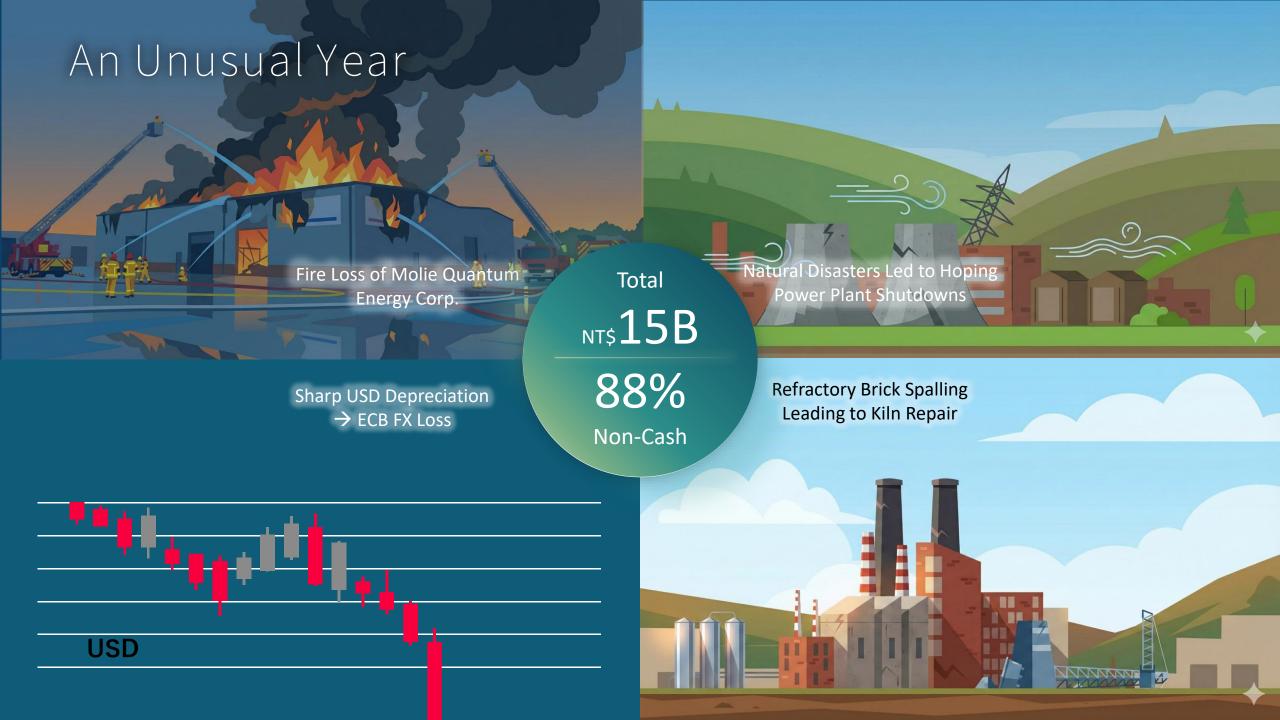


2025 9M Revenue Mix



2025 9M Gross Profit Mix

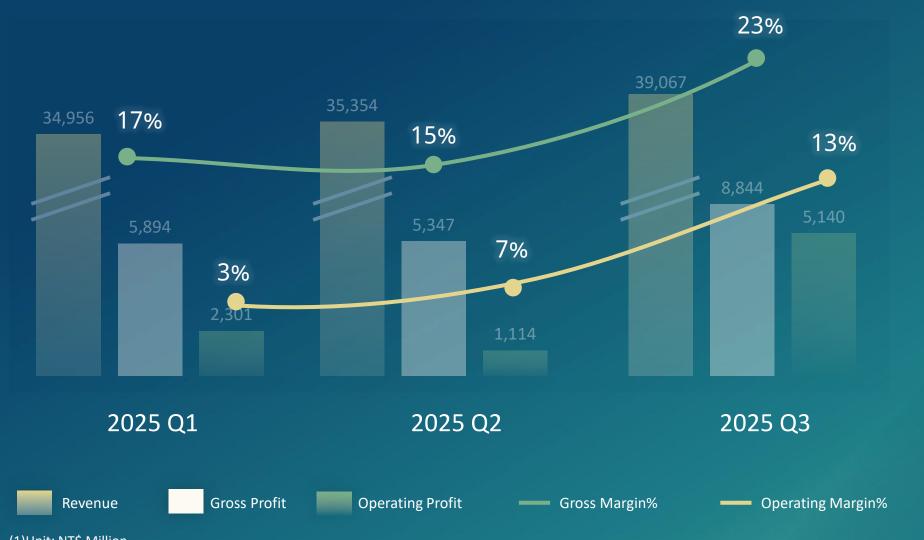
<sup>\*</sup>All metrics are reported excluding Molie Quantum Energy Corporation.



### **Turning Lessons into Action — Risk Management & Inspection Upgrades**



# Back on Track in Q3: Profitability Rebounding



+27%

2025 9M NOCG YoY

-15%

NT\$281B

Net Asset Value as of Sep. 30th, 2025

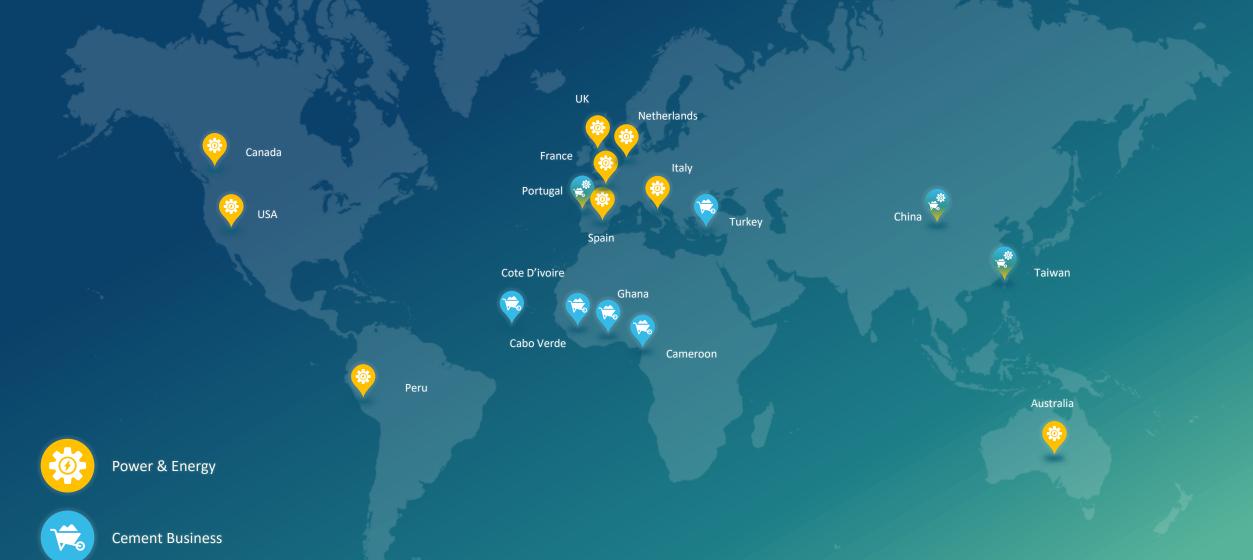
58%

Net Leverage Ratio as of Sep. 30<sup>th</sup>, 2025<sup>(2)</sup>

(1)Unit: NT\$ Million

(2) Net Leverage Ratio = (Total Debt – Cash) / Shareholders' Equity

# **Global Footprint – Progress and Outlook**



# Taiwan – Solid Cement, Emerging New Energy Benefits

## TAIWAN 2025 9M

	Gross Margin	Operating Margin		
Cement & RMC	19%	13%		
Hoping Power Plant	22%	20%		
TCC Energy Storage	29%	7%		
Renewable Energy*	38%	13%		
Battery	8%	-13%		

<sup>\*</sup>Excluding litigation-related provisions

#### Mainland China - Still Fierce Involution in Cement



MAINLAND CHINA 2025 9M

6%

**Gross Margin** 

-6%

**Operating Margin** 

20%

**EBITDA Margin** 

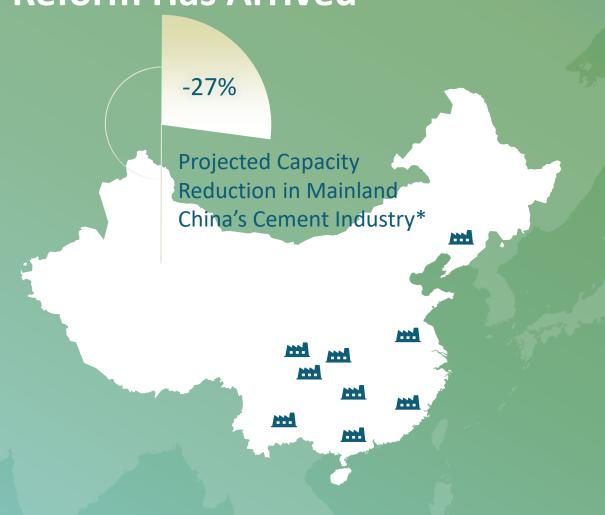
~NT\$2.1B

NOCG

18%
Thermal Substitution

Rate (TSR)

Light at the End of the Tunnel – Demand Still Weak, but Supply-Side Reform Has Arrived



# MAINLAND CHINA



- □ 20% Workforce Optimization



- Gross Margin: **Double-digit**
- Operating Profit Margin:
  Positive

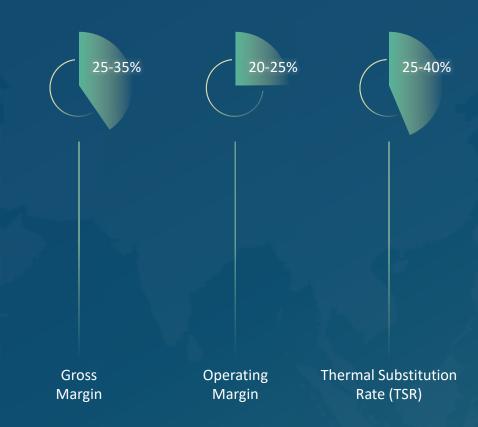
<sup>\*</sup>Source: China Cement Association and Digital Cement Network ("中國水泥協會及數字水泥網")

#### **Overseas Cement – Harvest Season**

Ghana



# OYAK CIMENTO & CIMPOR 2025 9M





Factories



Ports

# NHOA Energy – Shifting from Utility-Scale to C&I Storage



**NHOA Energy** 

### NHOA Energy – Shifting from Utility-Scale to C&I Storage

508<sub>MW/</sub>
1,265<sub>MWh</sub>

**Under construction** 







## **EV Charging Network across Southern Europe**



Sites

1000+

2025 9M Revenue YoY

+129%

POC

3700+

2025 9M Gross Margin

+58%

#### Fast-Charging Stations Paired with Storage – A Triple-Win

Stores electricity during off-peak prices

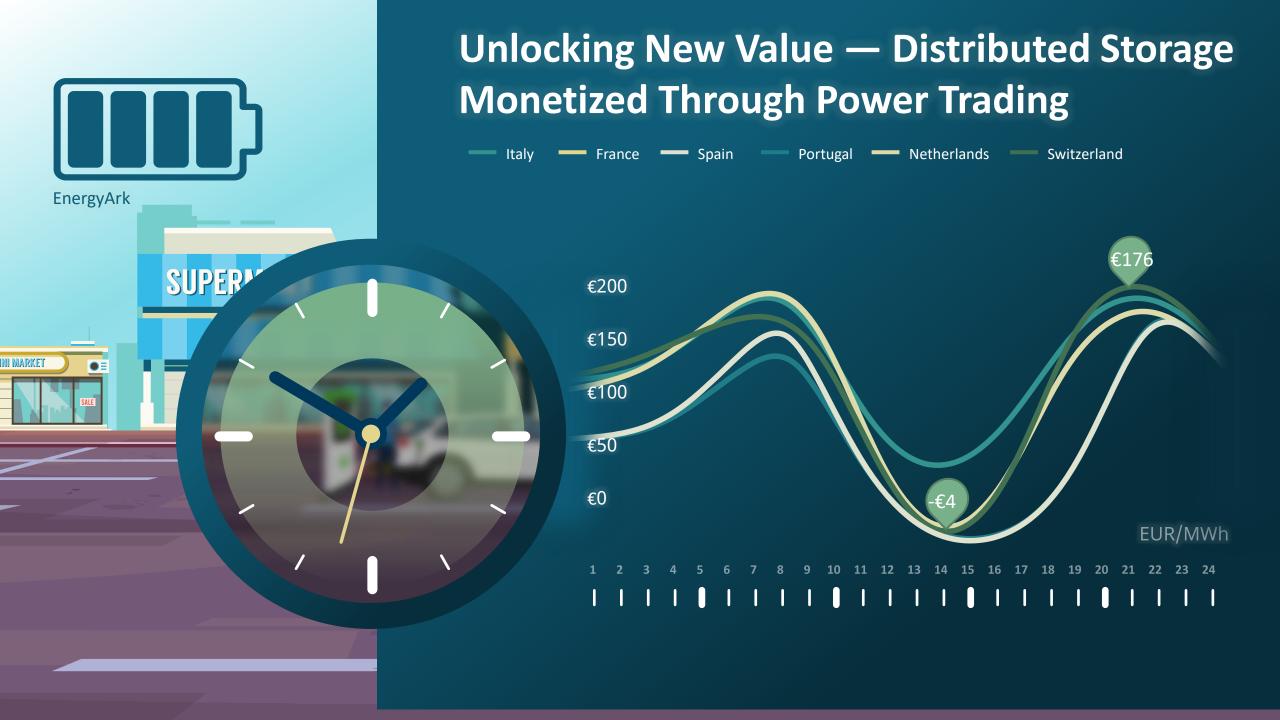


Avoids peak prices by using stored energy









### TCC-EnergyArk – The World's Safest Storage Cabinet



# **Atlante's Charming "Smile Model"**



E quindi uscimmo a riveder le stelle

# We came forth, and once more saw the stars

DANTE ALIGHIERI

(Inferno XXXIV, 139)

# CIMPOR Investor Conference Presentation

Taipei







The Super Green Power Born of Marriage with TCC Group Holdings & Cimpor Global



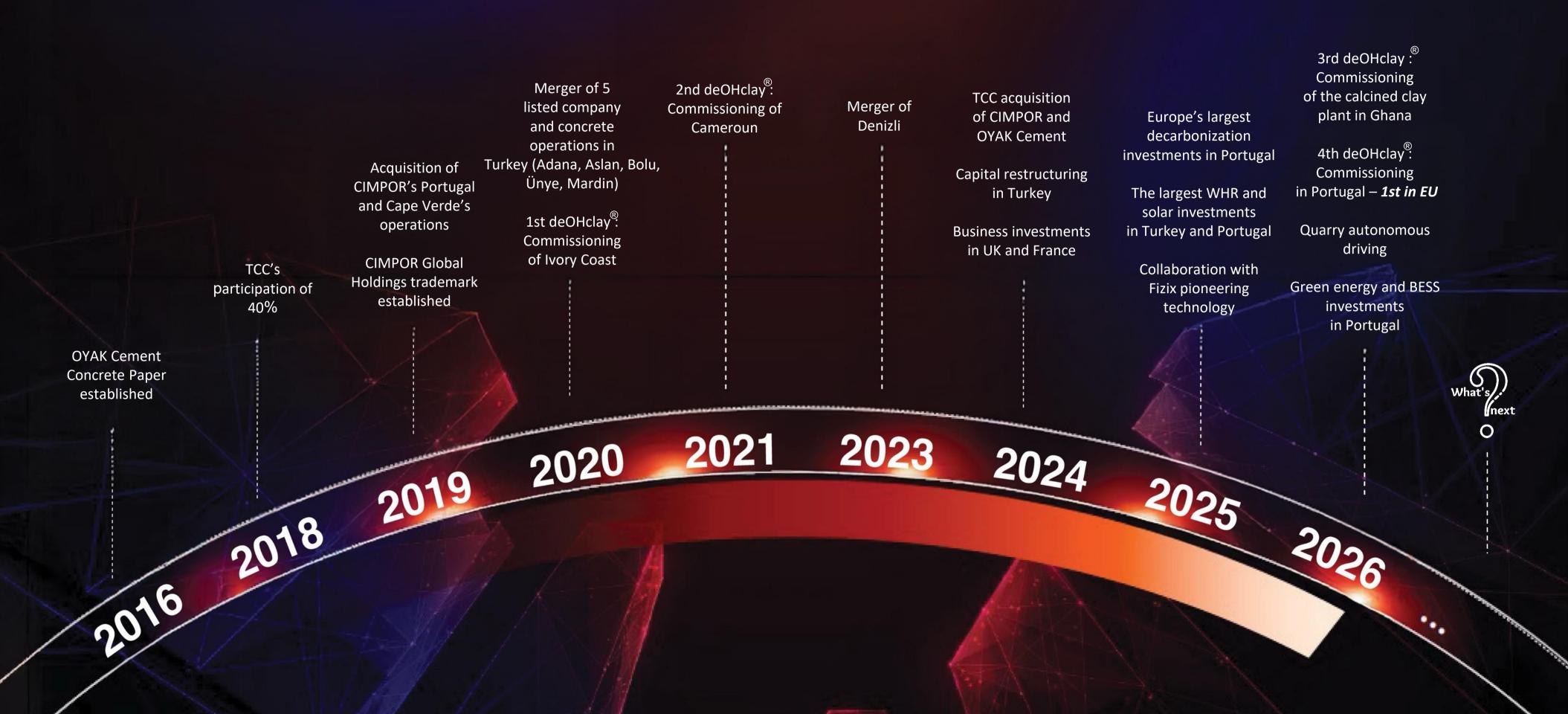




# ••• What's Next?







Group's Footprint – We Became 3<sup>rd</sup> Largest Global Cement Player





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# **Group's Focused Pillars**





#### Climate Change

- Invests continuously in mitigating its carbon footprint, Net Zero!
- Utilizes co-processing of waste to reduce environmental liabilities
- Focuses on resilience and adaptation to the impacts of climate change



#### Growth and Positioning

- Continuously looking for opportunities to expand footprint
- M&A opportunities in core and business
- Expand white cement portfolio
- A diverse portfolio and strong hardcurrency position



#### **R&D** and Innovation

- Focus on low carbon products, first calcined clay initiative in the world
- Focus on developing projects that create innovate new materials & products
- Digitalization and A&I



#### People & Communities

- Zero accident program
- Focuses on enhancing professional skills within the local community
- Supports and empowers local communities in overcoming challenges.



#### **Local Impacts**

- CIMPOR promotes strategies to mitigate various local environmental impacts
- Enhances management of air, water, and noise pollution.
- Actively works to preserve and protect local biodiversity



# CO<sub>2</sub> Emissions & Strategies:

Commitment of Achieving Net-Zero

• Mid-term decarbonisation plans validated by Science Based Target Initiative (SBTi)

Scope 1 + 2 emissions reduction of 22% from 2022 to 2030

From 687 kgCO2/t-cmt (S1: 659 & S2:28) in base year 2022 to 531 kgCO2/t-cmt (S1: 526 & S2: 12) in 2030

Scope 1 + 2 emissions reduction of 23% from 2021 to 2030

From 790 kgCO2/t-cmt (S1: 741 & S2:49) in base year 2021 to 610 kgCO2/t-cmt (S1: 588 & S2: 22) in 2030

• Net-zero emission plans validated by Science Based Target Initiative (SBTi)

Scope 1 + 2 emissions reduction of 95.2% per ton of cementitious materials Scope 3 absolute emissions reduction of 95%

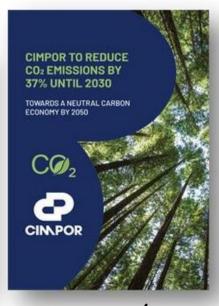
Scope 1 + 2 emissions reduction of 95.8% per ton of cementitious materials





corporate climate action by committing to align with 1.5°C and net-zero through the Business Ambition





deOHclay: Calcined Clay Technology
We are changing the game – As a Pioneer & The Leader

# deOHclay®

To be the largest calcined clay producer with at least

1.5 million tpy capacity till the end of 2025

which means

a capacity of

5 Million tons of calcined clay blended cements

per year

& Up to 1.2 Million tons of CO<sub>2</sub> reduction per year\*

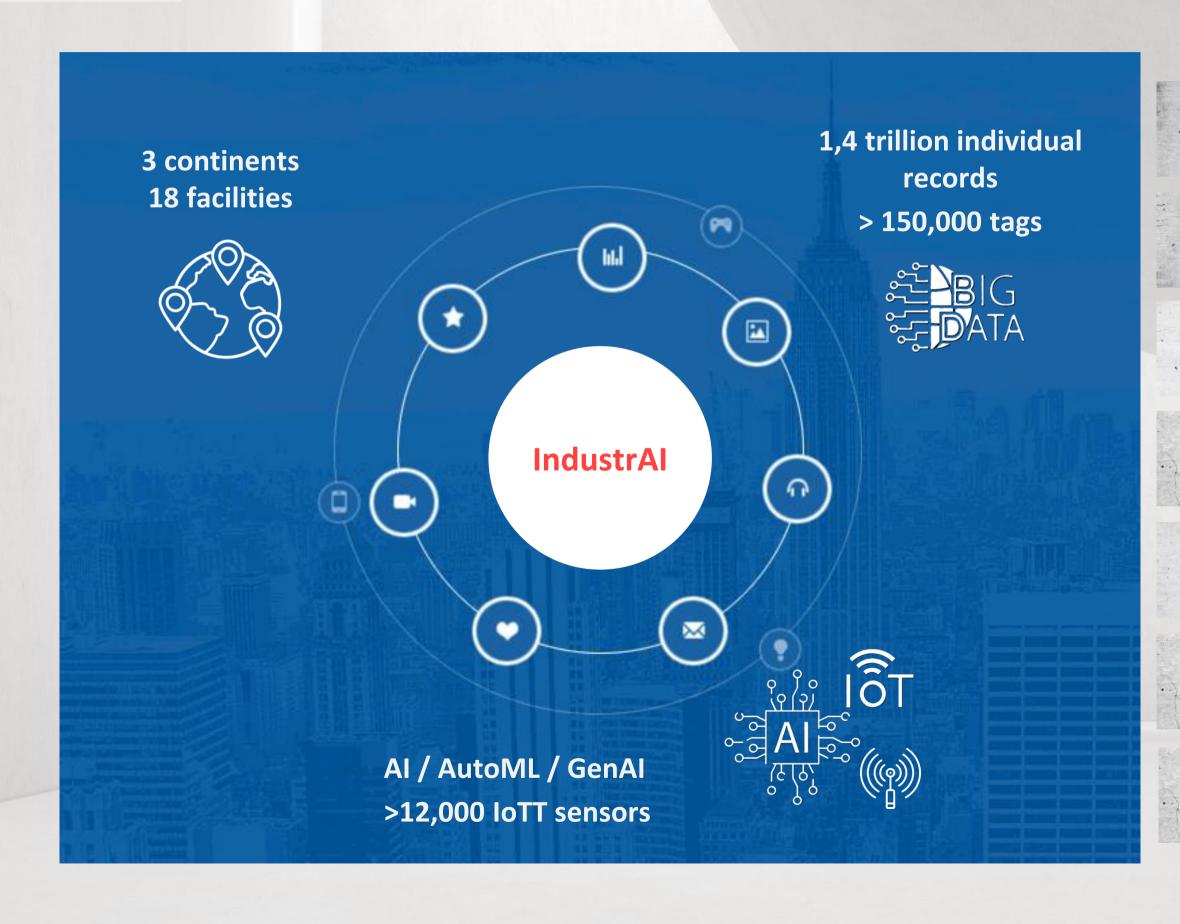


<sup>\*</sup> Replacing CEM I with CC blended cements

# · · · Industrial Digitalization

Digital Transformation of Industrial Operations: IndustrAl





Quality predictions of manufactured cement with high accuracy: No need to wait 28 days

Digitized concrete: full visibility from plant to site

Process & emission predictions

Decarbonization with Al

Al assisted Advanced Process Control

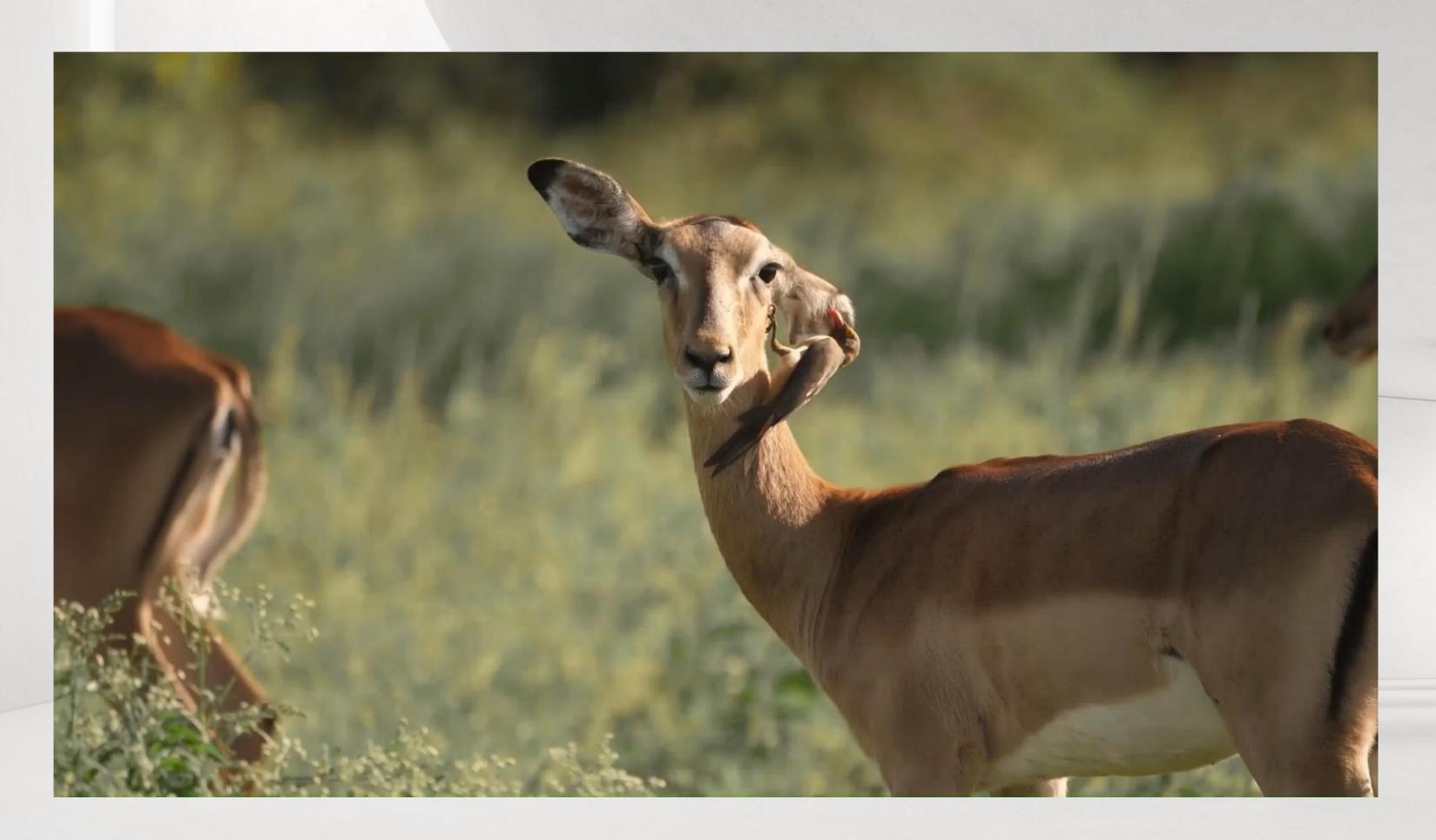
Predictive & prescriptive maintenance

Generative Al supported technical know-how platform

# • FIZIX: Machine Health Monitoring Project

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Maintenance Excellence with AI & IIoT Sensors



# · · · X-Clinker: Next Generation of Clinker



A Low-Carbon Alternative to Reduce GHG (green house gases) Emissions



Patented technology in USA, Europe and Brazil



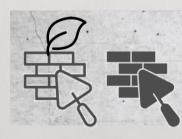
Only 440 kg.CO<sub>2</sub>/ton of footprint with electrified process technology



Technological concept and engineering studies of semiindustrial plant is completed



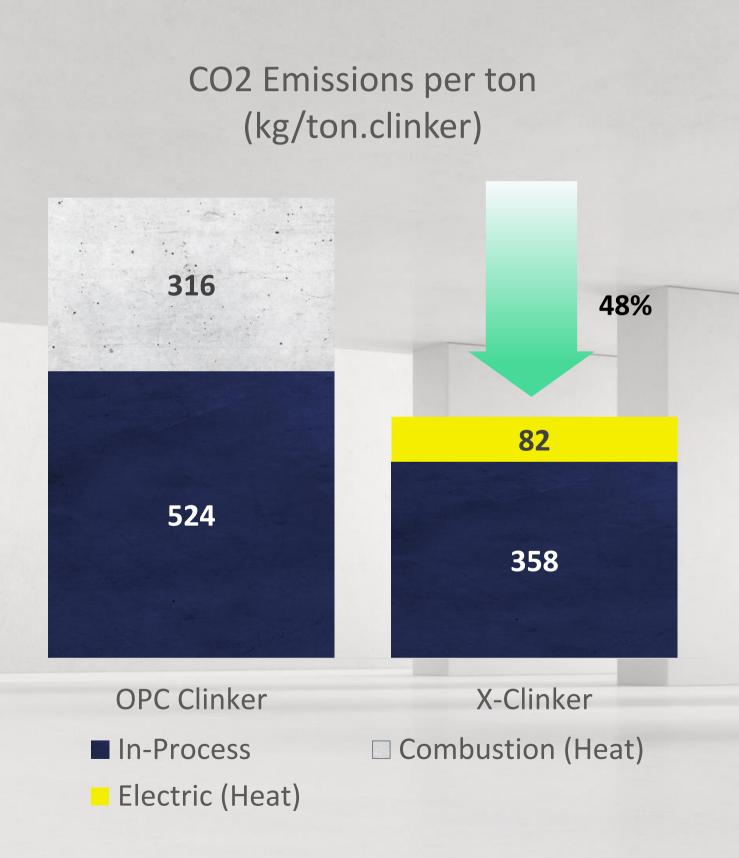
Nearly 400 kg/t CO<sub>2</sub> reduction per ton of clinker – which means more than 48% of decarbonisation



Low-carbon white clinker & cement production potential



Promising opportunities like being a component of UHPC



# Smart Factories with 5G MPN: Fast, Reliable and Safe Connectivity Innovating Industry, Connecting The Future



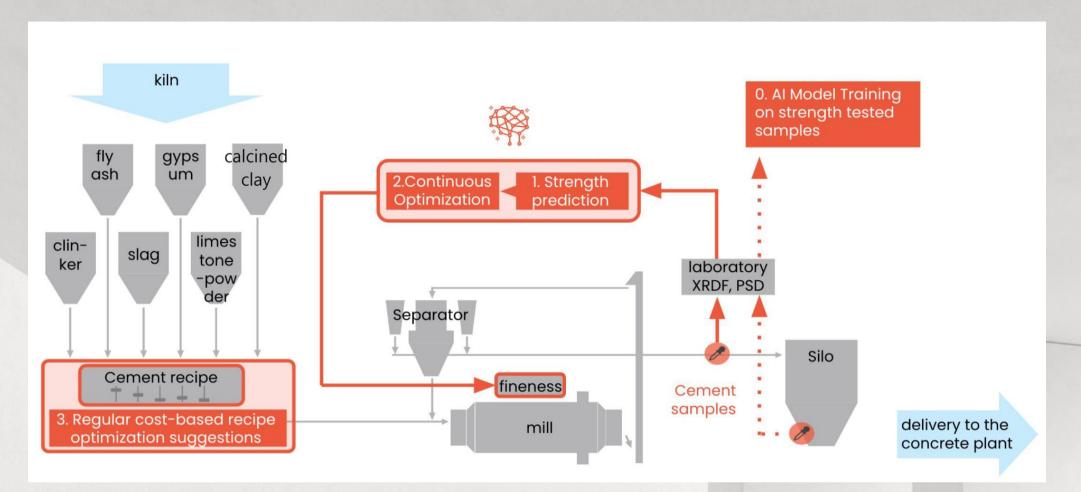
- Sophisticated IoT sensors
- Edge computing and Al
- Indoor & Outdoor Drones
- UHD Video Analytics
- Digital Twin Integrations
- Autonomous Operating Technologies
- Remote Support & Access without cables



# Al and AutoML supported quality control of cement process: Alcemy Cement



- Predictive cement quality with accurate data collection and Al support
- Automized quality control with available tools, analyzers and specifically designed sample collection methodology
- Decreased quality fluctuations, energy efficiency and reduced carbon footprint
- Less clinker consumption with similar quality on final products
- Each 1% of clinker reduction means nearly 100,000 tons of CO<sub>2</sub> saving per year on global scale
- > 98% accuracy on 28 days strength prediction
- High quality cements with less clinker and more SCMs like calcined clay, GGBFS, fly ash and limestone

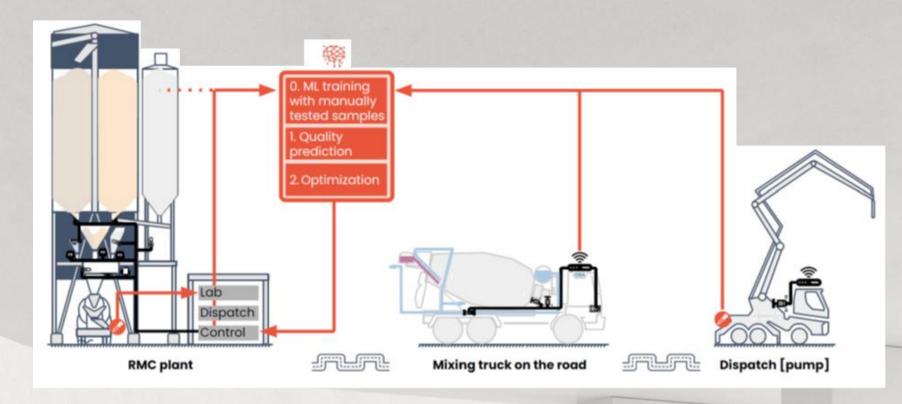


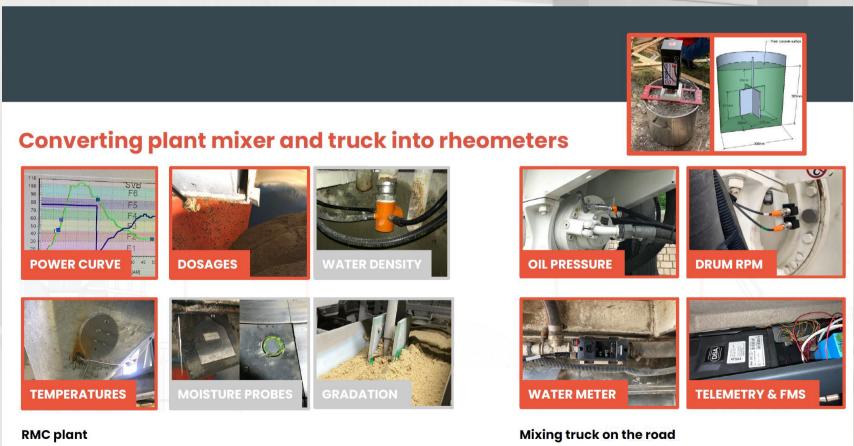


# Al and AutoML supported quality control of cement process: Alcemy Concrete



- Digitalization of ready-mix operations
- Predictive concrete quality with on-stream data and AI adaptation
- Collecting data from readymix plant equipment and also transmixer
- Modelling a rheometer with available data sources
- 100% monitoring of concrete quality from the plant to the final pouring point
- On-stream controlling and recording each batch party
- > 40% less standard deviation on quality parameters
- High class concretes with less cement and more sustainable SCMs
- Project, customer and truck based records to improve operational performance and customer satisfaction





# Autonomous Mining Operations & Surface Mining – fully integrated future-ready mining



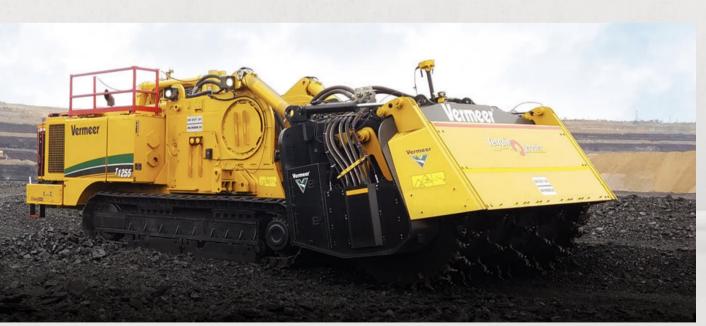
- 1,000 additional hours per vehicle every year
- 15% Less Operational Costs
- 32% Increase in Productivity
- 10% Decrease in Fuel Consumption
- 25% Less Wear on Tires
- All-around

#### Higher ROI, Lower Operational Costs for Expensive Equipment and Operations in Heavy Industry

#### **Differentiation Points:**

- Strong driverless autonomous terrain applications
- Flexible, high reliability and minimized risk
- Operates also without 5G MPN connection – all vehicles have own integrated sensors and processing systems





- Self driving quarry extraction
- No any blasting no risk to underground water and surrounding environment
- Eliminating the vibration and seismic effects – effective and flexible operation on near residential areas without disturbing stakeholders
- Selective mining and improved quarry operations
- Reduced particle sizes improved hauling and less energy consumption on crushers

# Recycling Concrete Wastes to produce sustainable cements and decarbonization



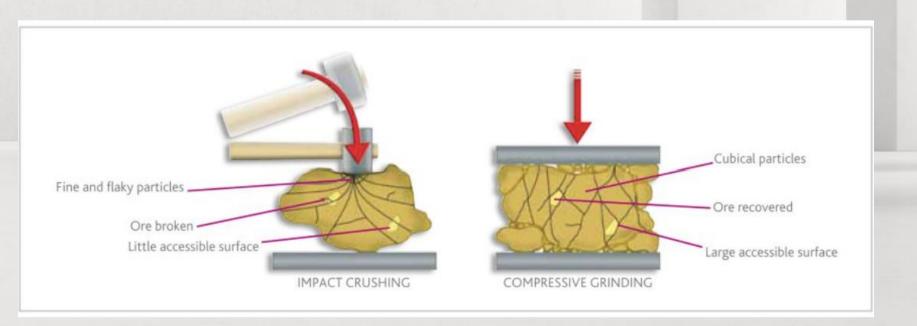
- High efficient liberation on CDW processing to get recycled concrete fines, sand and aggregates
- Implementation of a new processing technology
  - New cements: CEM II/A-F and CEM II/B-F replacing clinker up to 35% with concrete dusts
  - Usage of recycled sand and aggregates in RMX operations
  - Adding concrete fines as a filler in RMX
  - Adding concrete fines into raw-mix while producing OPC Clinker and also X-Clinker to reduce heat consumption and CO<sub>2</sub> reduction
  - Carbonation of concrete fines to capture CO<sub>2</sub>

Rhodax* 4D



			Composition (percentage by mass) <sup>a</sup>											
Main types	Notation of the products (types of cement)		Main constituents											
				Recycled	te furnace	_		zolana F		y ash				Minor additional
				concrete fines		Silica fume	natural	natural calcined	siliceous	calcareous	Burnt shale	Limestone		constituents
	Type name	Type notation	К	F	s	<b>D</b> p	P	Q	v	W	Т	L <sup>c</sup>	LL <sup>c</sup>	
CEM II	Portland- recycled- fines cement	CEM II/A-F	80-94	6-20		_	_	_	_		1	_	_	0-5
		CEM II/B-F	65-79	21-35		_	_	_			1	_	_	0-5
		CEM II/A-M	80-88	6-14	<b>&lt;</b>				6-14				>	0-5
	Portland- composite cement <sup>d</sup>	CEM II/B-M	65-79	6-29	<b>&lt;</b>				6-29				>	0-5
		CEM II/C-M	50-64	6-20	<							0-5		
CEM VI	Composite cement	CEM VI	35-49	6-20	31-59	_	_	_	_	_	_	_	_	0-5

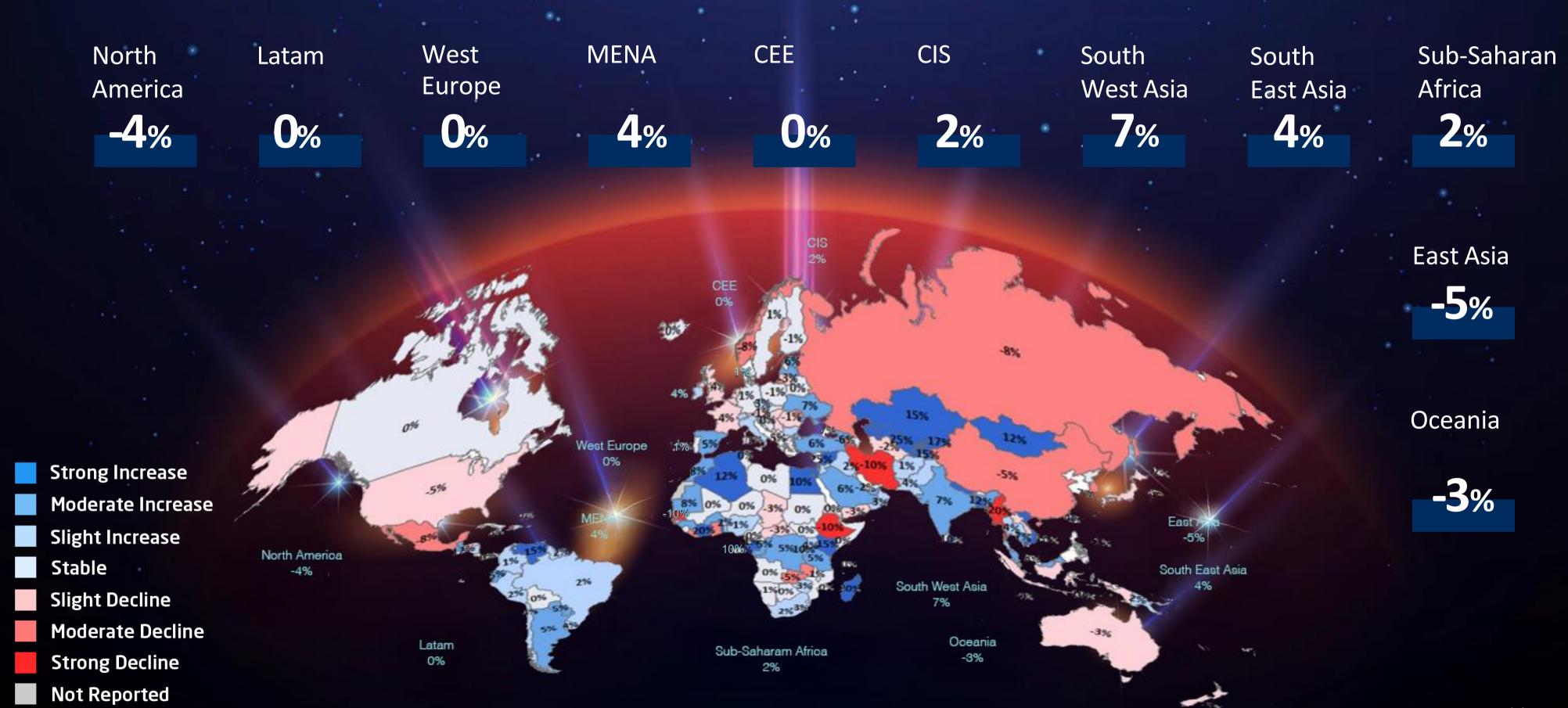
- The values in the table refer to the sum of the main and minor additional constituents.
- In case of the use of silica fume, the proportion of silica fume is limited to 6% to 10% by mass.
- In case of the use of limestone, the proportion of the sum of limestone and recycled concrete fines (sum of L, LL and F) is limited to 35 % by mass.
- The number of main constituents other than clinker is limited to two and these main constituents shall be declared by designation of the cement (for examples, see Clause 6). In case of the use of both F and (L or LL) in the composition, the number of main constituents other than clinker is limited to three and these main constituents shall be declared by designation of the cement.



### Global Cement Market Overview

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2025 growth expectations: World: -0.9%decrease; World(excl. China): +3.0% increase

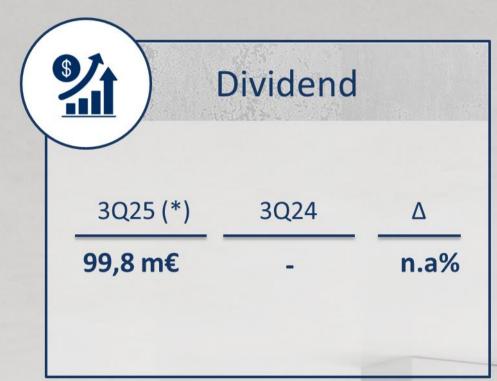


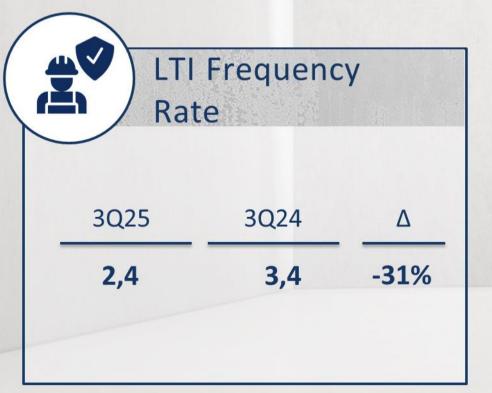
# · · · A challenging financial year with operational excellence

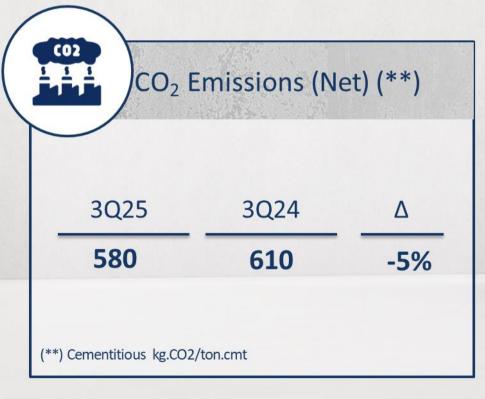




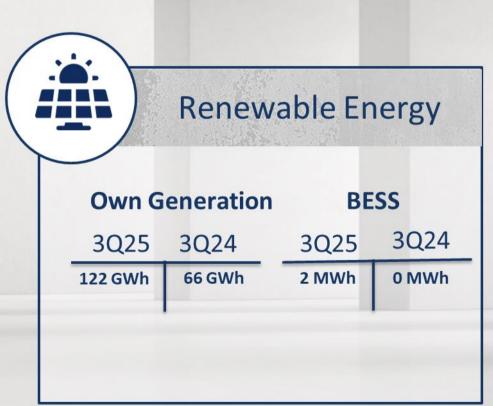






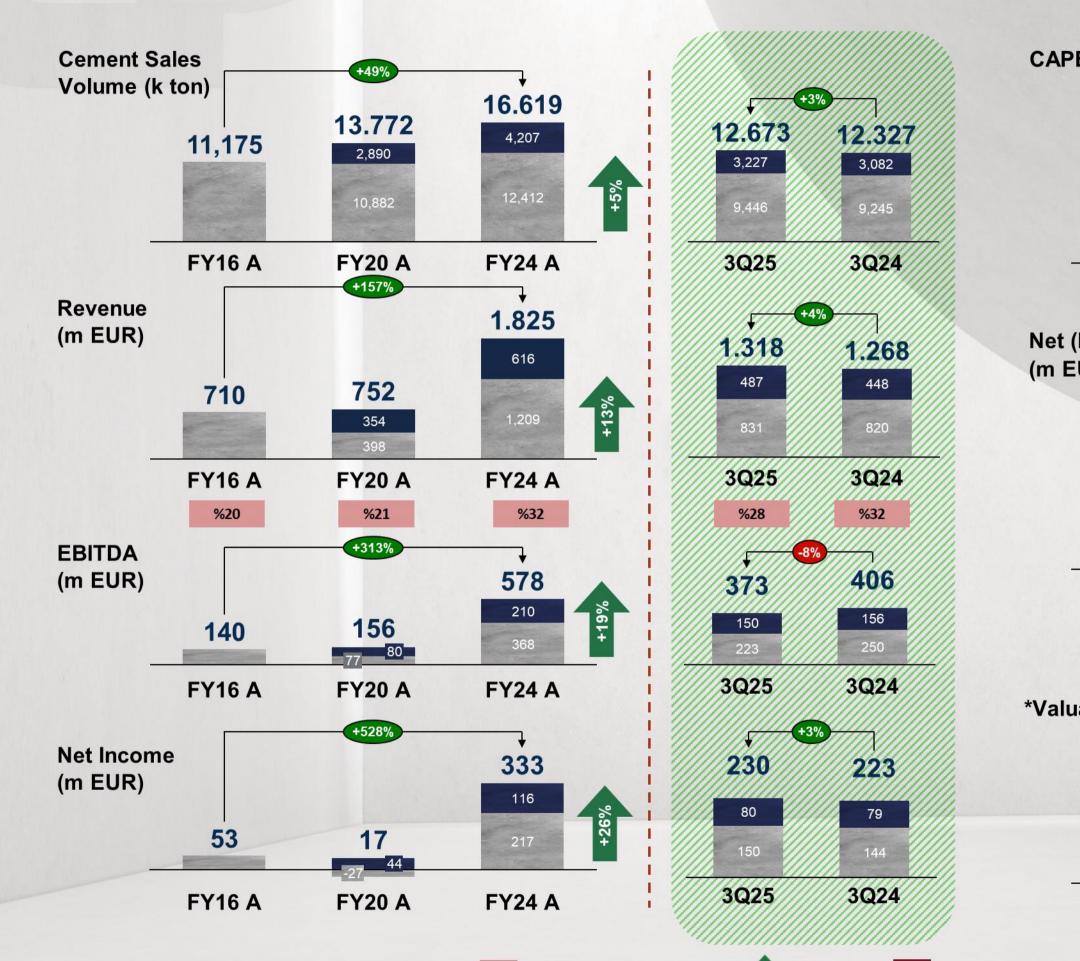


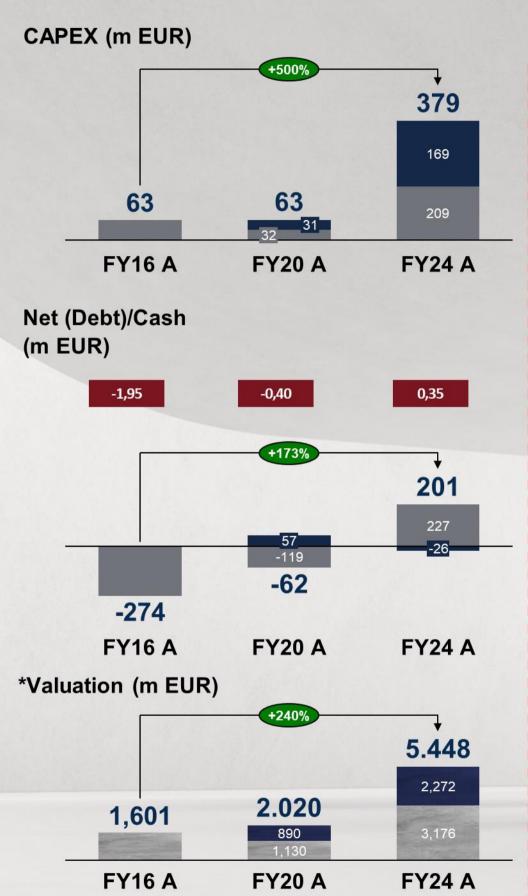


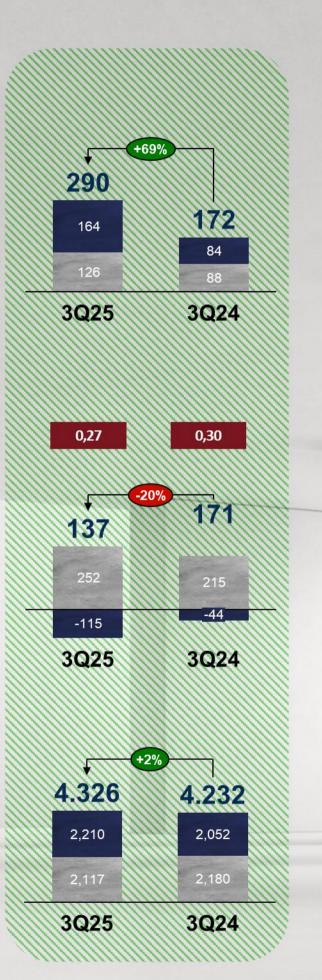


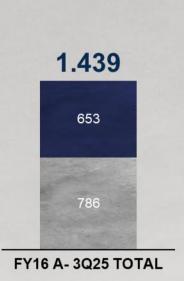
### ••• At a Glance: Cimpor Global Operations











Cimpor Global EBITDA Margin (%)

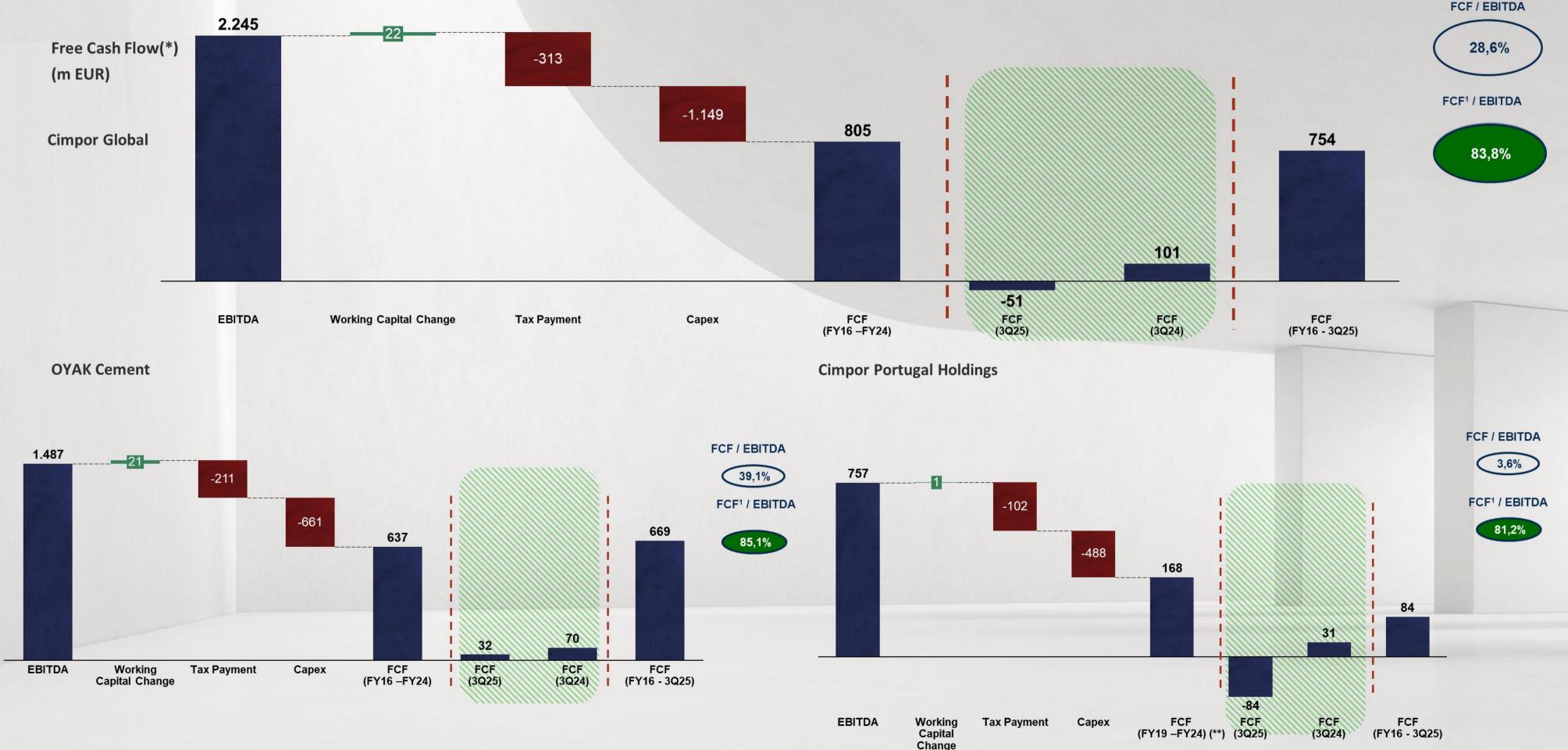


Net(Debt)/Cash/EBITDA

\*OYAK Cement: MCAP as of Sep'25, CPH: EBITDA multiplier

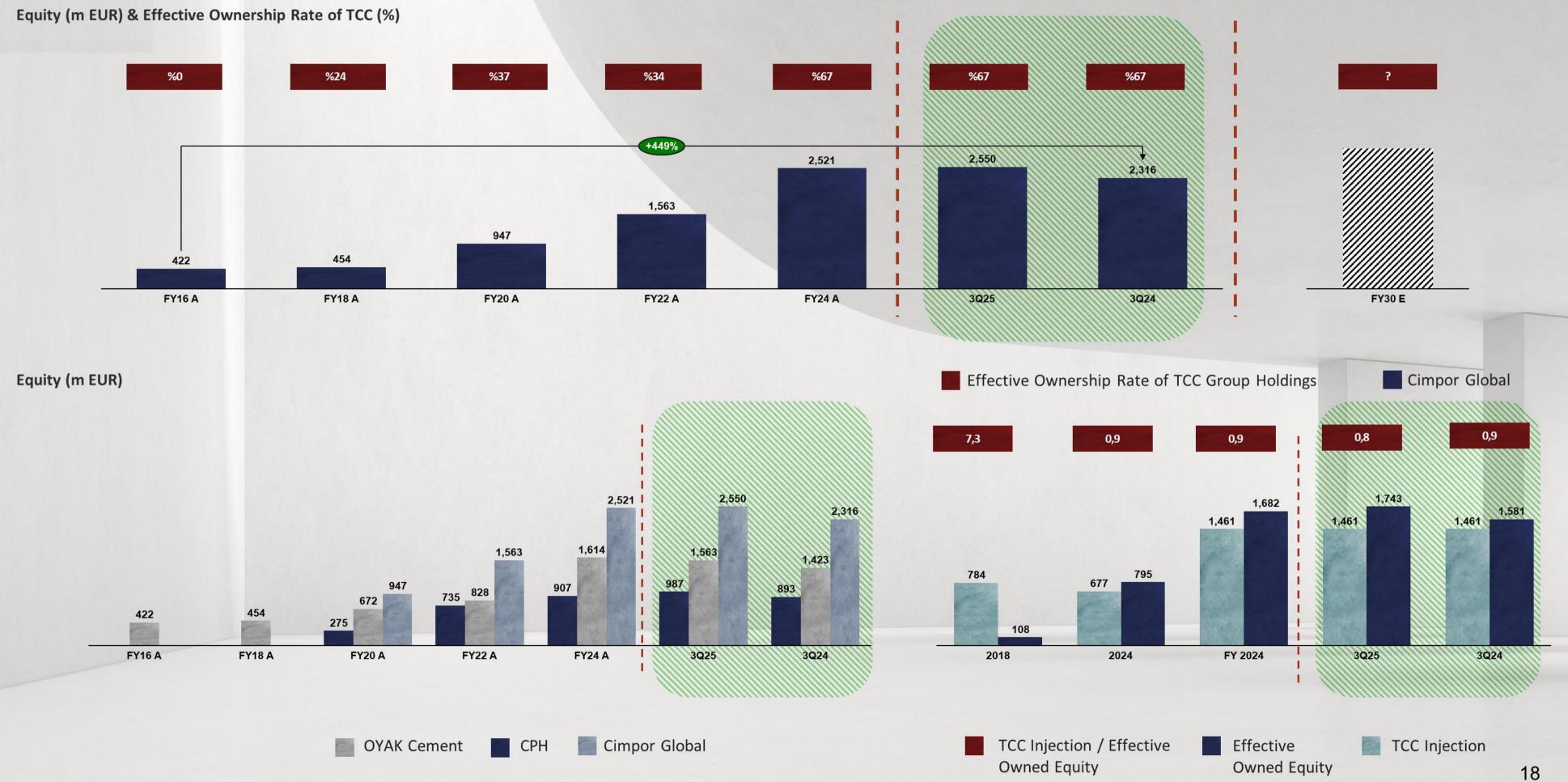
# Free Cash Flow (FY16 - FY24 & 3Q25 vs 3Q24)





# The justified outcome encourages further effort for tomorrow





# Global Peer Analysis: Solid & sustainable profitability



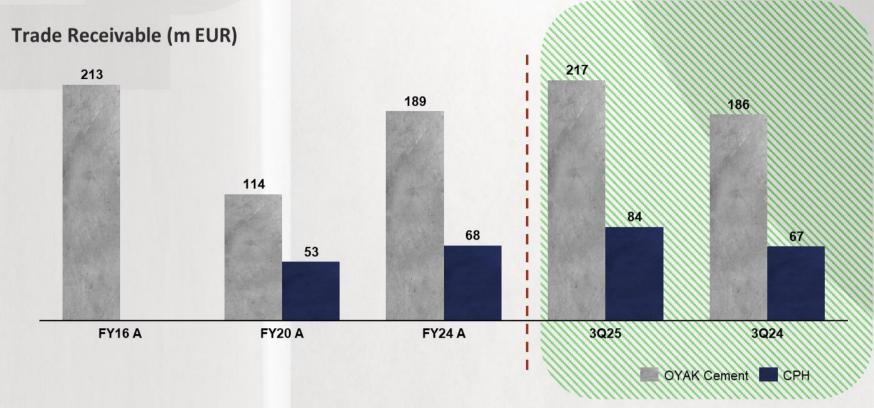
	FY 16 A			FY 20 A			FY 24 A		
	Revenue (m EUR)	EBITDA (m EUR)	EBITDA Margin (%)	Revenue (m EUR)	EBITDA (m EUR)	EBITDA Margin (%)	Revenue (m EUR)	EBITDA (m EUR)	EBITDA Margin (%)
CRH	27.104	3.107	11,5%	24.086	3.455	14,3%	32.868	6.063	18,4%
<b>₽</b> HOLCIM	24.629	4.738	19,2%	21.554	5.282	24,5%	27.686	6.982	25,2%
Heidelberg Materials	15.166	2.653	17,5%	17.606	3.707	21,1%	21.156	4.063	19,2%
CEMEX	12.126	2.284	18,8%	11.325	2.148	19,0%	14.968	2.845	19,0%
VICAT	2.454	458	18,7%	2.805	557	19,9%	3.384	783	23,1%
Building a better world together	1.509	279	18,5%	1.607	286	17,8%	2.664	589	22,1%
C cementirholding	1.028	198	19,3%	1.225	264	21,6%	1.687	407	24,1%
CIMPOR	710	140	19,7%	752	156	20,7%	1.825	578	31,7%

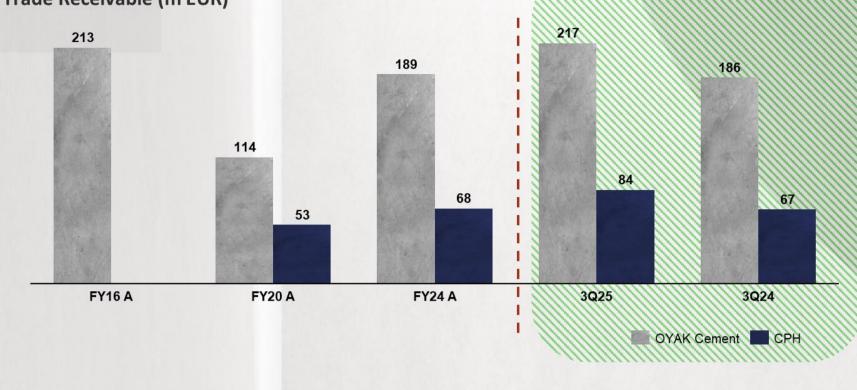
	3Q25 A			3Q24 A					
Revenue EBITDA (m EUR) (m EUR)		EBITDA Margin (%)		Revenue (m EUR)	EBITDA (m EUR)	EBITDA Margin (%)			
24.107	4.862	20,2%		22.964	4.432	19,3%			
12.739	3.298	25,9%		13.045	3.270	25,1%			
16.205	3.432	21,2%		15.750	3.280	20,8%			
10.279	1.977	19,2%		11.032	2.049	18,6%			
2.878	-	-		2.916	-	-			
2.012	473	23,5%		1.984	437	22,0%			
1.227	287	23,4%		1.235	296	24,0%			
1.318	373	28,3%		1.268	406	32,0%			

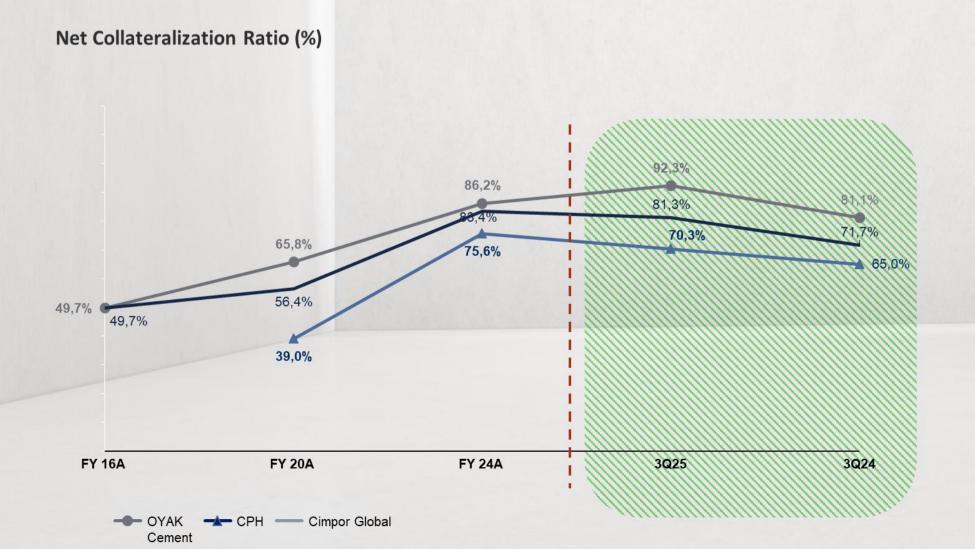


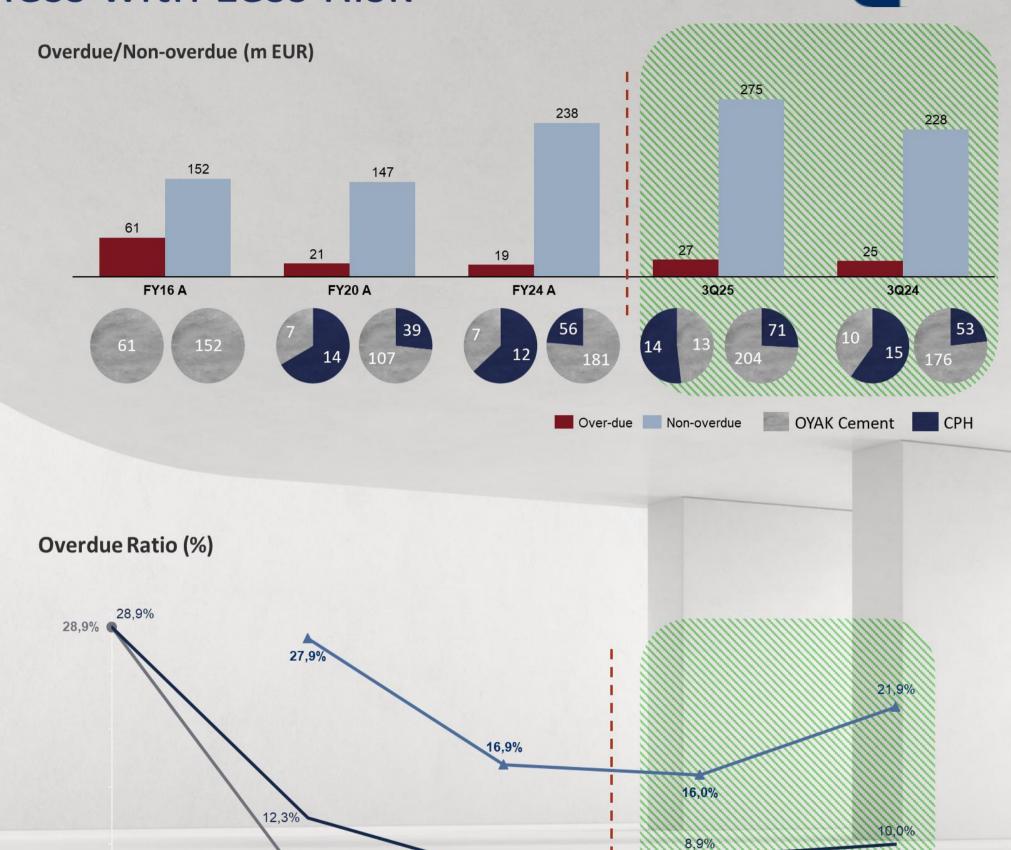
# Credit Risk Management - More Business with Less Risk











4,0%

FY 24A

6,1%

**FY 20A** 

**FY 16A** 

#### **Awards** . . .





NABC - 2024



**Management Awards 2025** 



**TIDE Awards 2025** 



**OYAK Cement in 7** WisdomTree Indexes



**Data Protection Award** 2025



Legal 500 GC Powerlist: Portugal Team 2025



Certificate



Madway 2025



ÇEİS Those Who Add Value to OHS Awards 2025



Capital 500 **Industry Leader 2024** 



**Capital - The Most Admired** Company 2024 - 2025

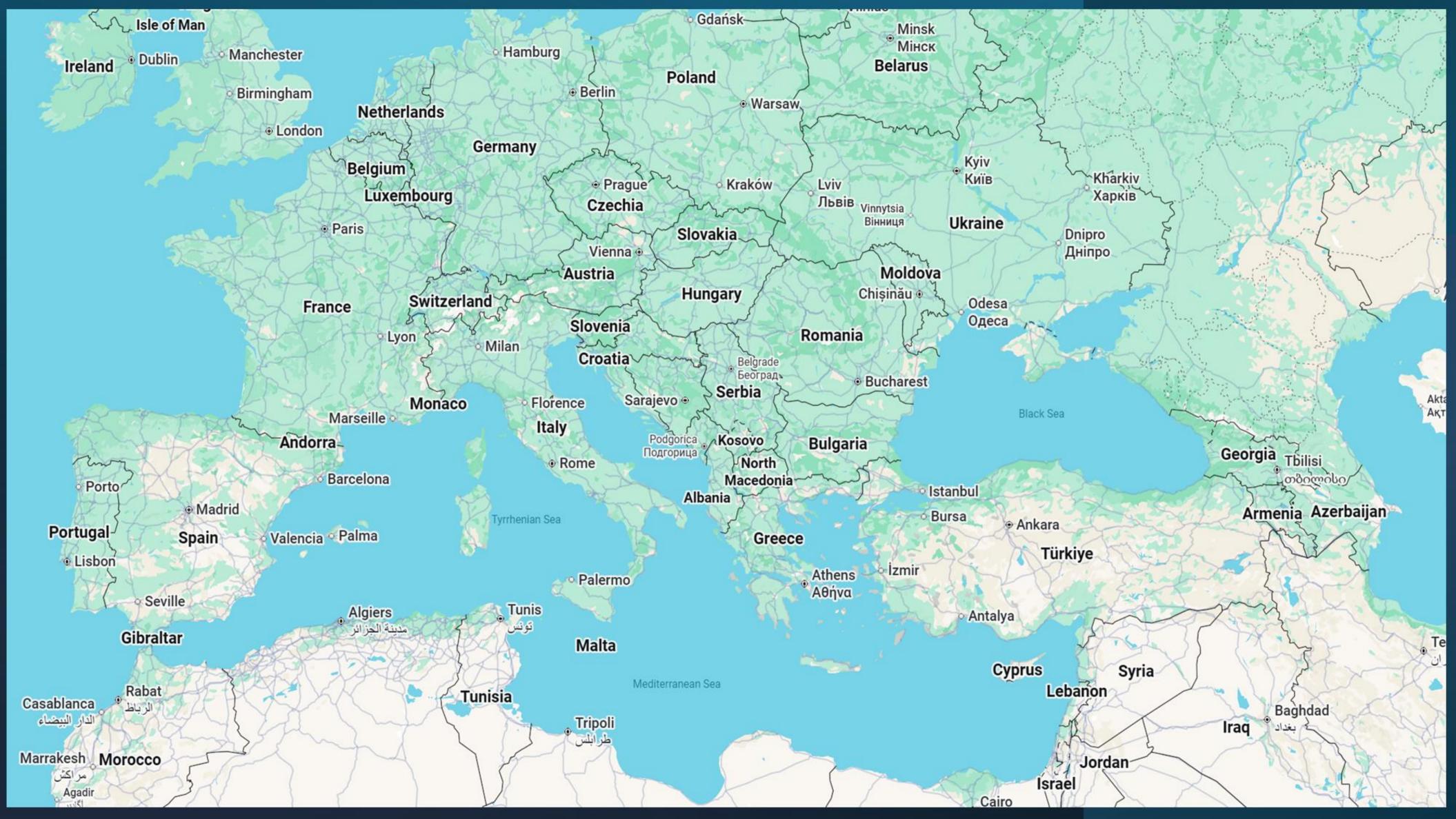


**ENOCTA Catalog: Hybrid Learning Star Award** 



**ÇEİS Those Who Add Value** to OHS Awards 2025

Thank you! 謝謝)! Dank je! Obrigado/Obrigada! Teşekkürler! Merci! Mulţumesc!

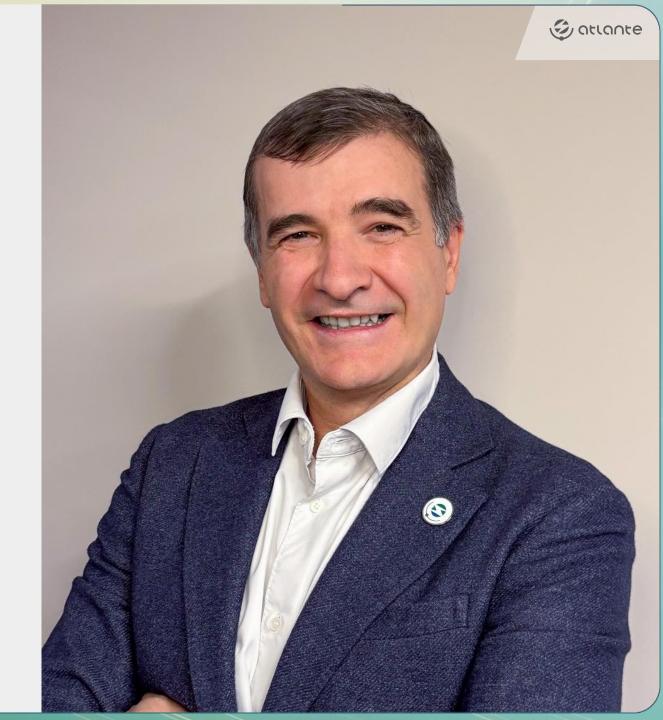


Market Opportunities in European EV Charging, Energy Storage, and VPP

TCC-Atlante's Unique Value Proposition and Strategic Positioning

### Stefano Terranova Chief Executive Officer







## European Energy Context

From Fossil-Based Systems to Renewable-Driven Growth

> 80%

Electricity provided by RES ~40%[1]





~50%[1





Solar PV annual



+25 GW<sub>[2]</sub>

X

+65 GW<sub>[2]</sub>

2024

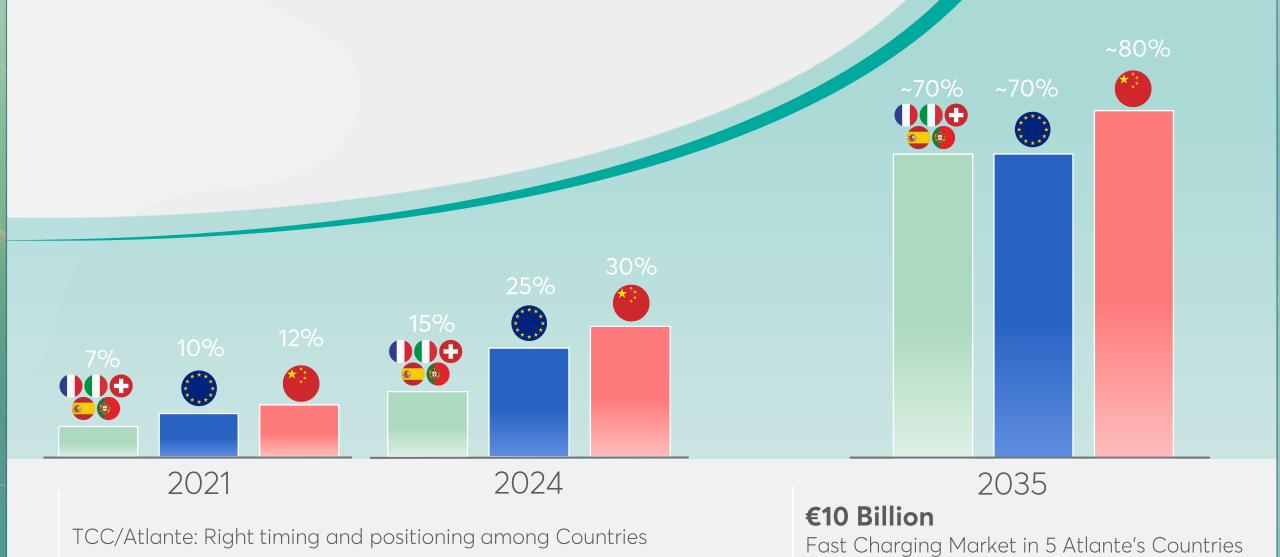
> 1 TWh<sub>[4]</sub> of Battery Storage Capacity to support RES

2021

2035



### BEV registration share evolution scenario



Notes: Atlante estimation on BNEF – EV Charging Outlook 25 & ACEA



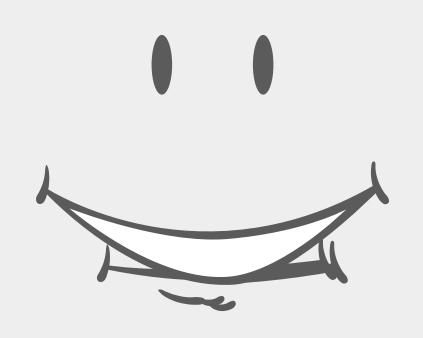


### ... successfully delivering our unique "Smile" Strategy...



# Digital Platforms & STORAGE

• 42 BESS & 15 MWh installed by 2025





- 50000+ Customers in 1 year
- First to launch GreenGems

Premium Asset Base 1000+ Stations





# 1000+ «State of the art» charging stations online



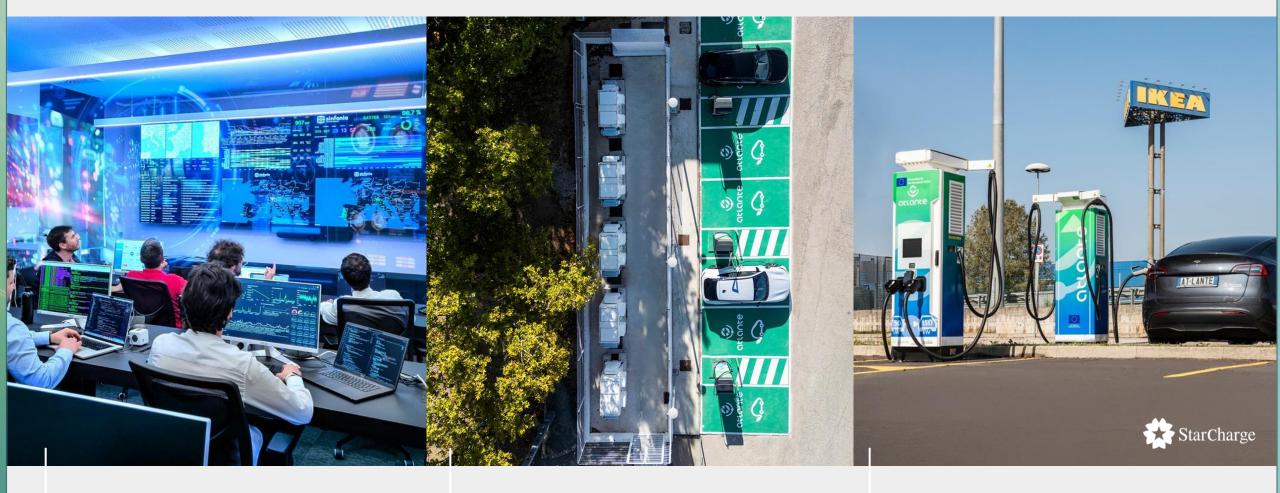


...at key & premium locations...



#### ...leveraging TCC's tech & innovation ecosystem...





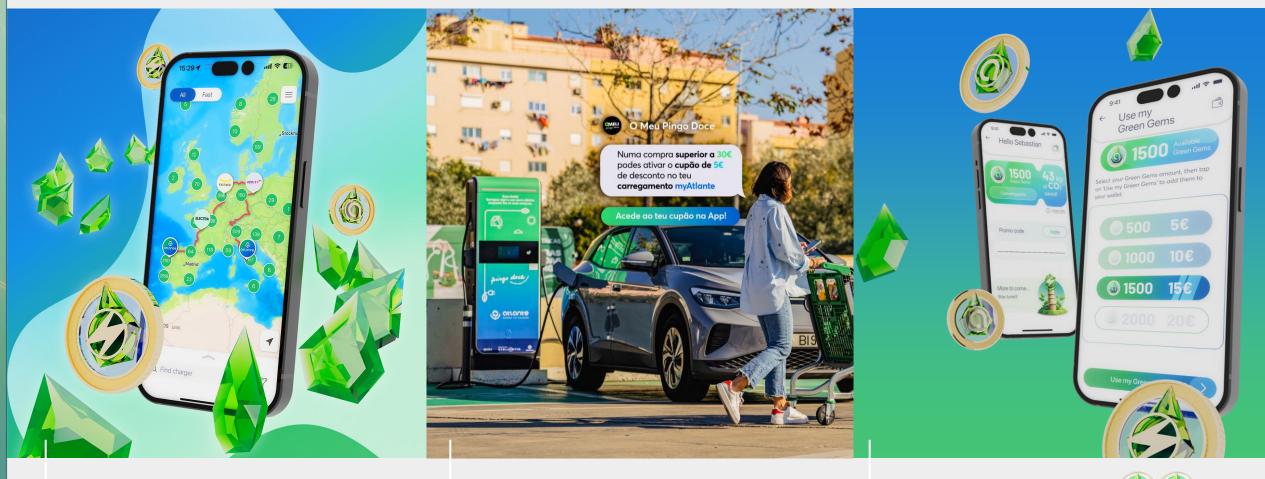
Digital Platforms & EMS

Storage coupled with Charging

Privileged access to China's innovation & value chain

#### ...cultivating direct relations with EV drivers...



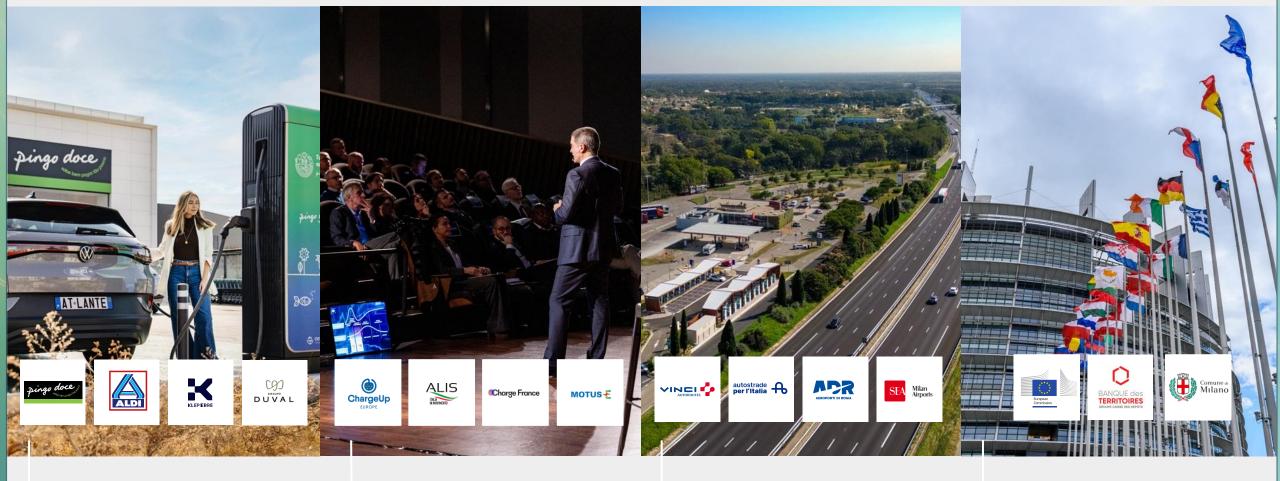


myAtlante App, with routing & B2B features Cross-selling & Promotions with Location partners'

Atlante's GreenGems © © ®: Europe's first EV charging trademark registers coins developed in-house!

## ...forging long-term partnerships:





Leading commercial players

Advocacy

Large infra players

Public Sector

#### ...crafting the future of EV charging in Europe...









atlante

**ELECTRA** 



**Fastned** 

IONITY

Market leaders in electric vehicle charging

2000+ **Charging Stations** in 25 countries

13000+ **Charging Points**  Europe's largest and most reliable network

# With Impeccable ESG credentials





100% Powered by Green ENERGY



55000+ Tons of  $CO_2$  avoided [1]



14001: Environmental 45001: Health & Safety

14064: GHG emissions (scope 1, 2, 3)

9001: Quality

27001: Information Security (ongoing)



GRESB
INFRASTRUCTURE

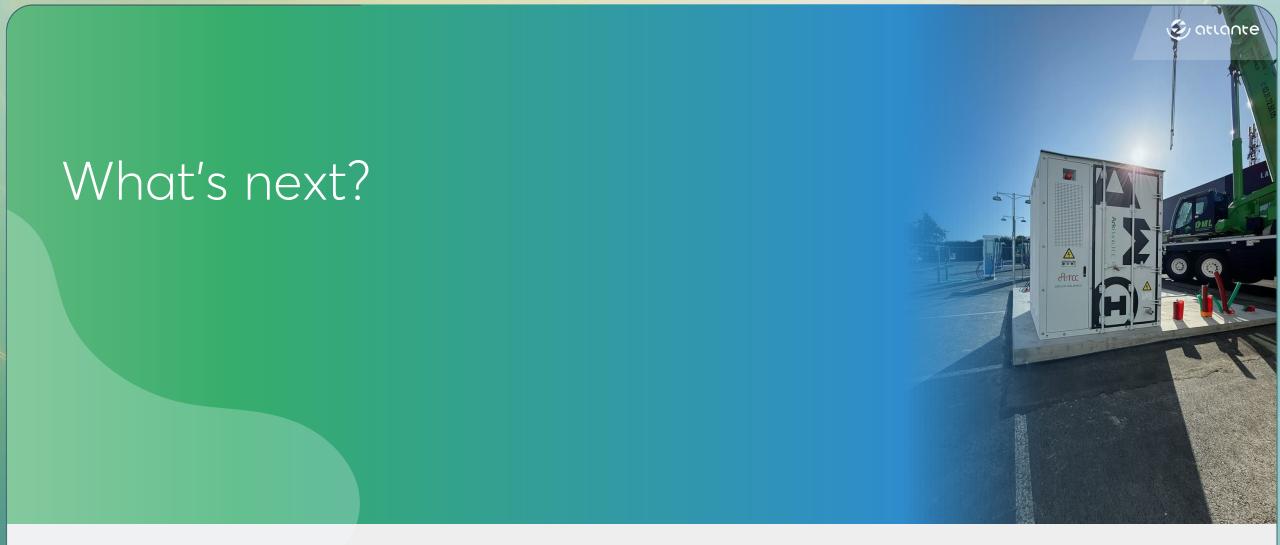
\* \* \* \* \div \div 2025

96/100

1<sup>st</sup> among its direct peers









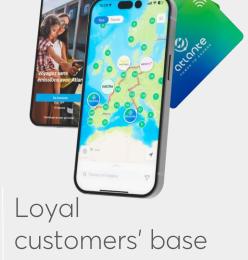
### Ready to scale up Atlante Smile Strategy



Digital Platforms & STORAGE

**EnergyArks exponential growth** 





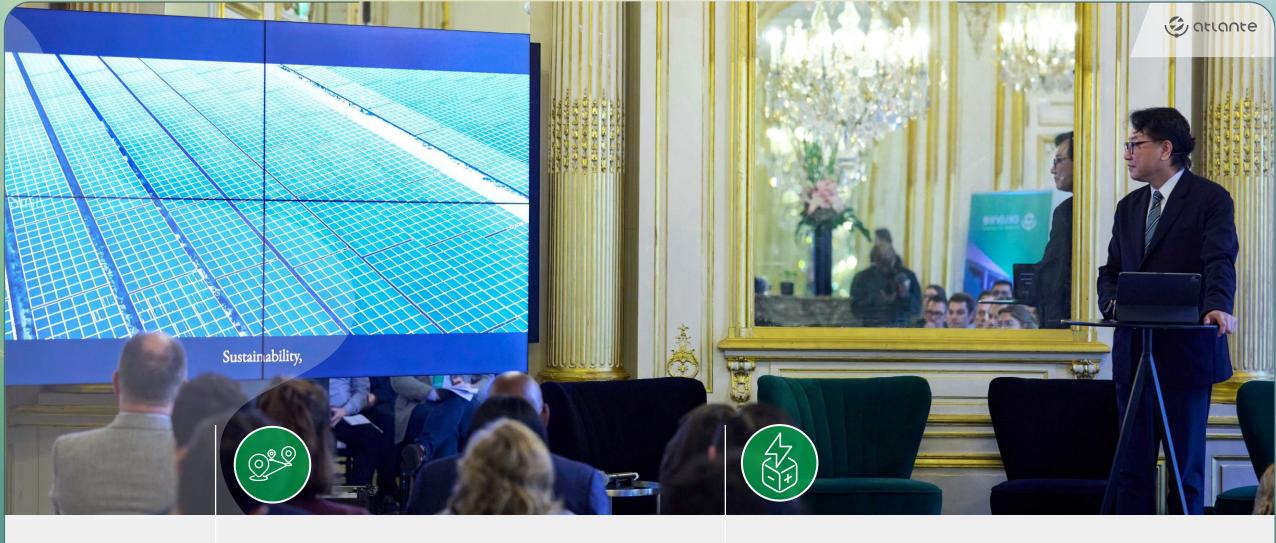
myAtlante Customers exponential growth

Premium Asset Base

Charging Stations steady growth







100+ Sites

&

~200 EnergyArks

SIGNED



### Leader in EV charging plus Storage at premium retail in France





- 100+ Premium retail stations online & WIP
- Partnerships with top players

- 13 EnergyArks installed
- ~1000 sites in pipeline



### Leader in eTruck Charging in Italy and borders





- 5 eTruck stations in construction
- Border-crossings unique play under development
- 8 EnergyArks installed & 3 in construction
- 19 MWh of storage for eTruck in pipeline by 2026
- Awarded ~5M € from EU for eTruck stations in Italy
- Won tender for Italy's largest eTruck station



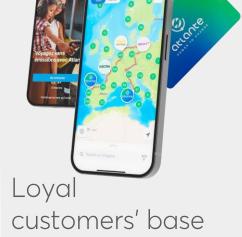
### Atlante Strategy



Digital Platforms & STORAGE

**EnergyArks exponential growth** 





myAtlante Customers exponential growth

Premium Asset Base

Charging Stations steady growth





## Atlante Strategy perfectly fits into TCC's

# POTCC

€8 - €10 Bn

est. annual addressable C&I BESS flexibility Market in Europe by 2030<sub>[1]</sub>



VPP, Grid Services & Energy Trading

Customers Dynamic Prices Value and Flexibility





Digital Platforms & STORAGE





Premium Asset Base



**Stations** 

#### €4 - €5 Bn

est. annual addressable Fast Charging Market in Atlante's Countries by 2030<sub>[2]</sub>

Increase utilization

Competitive pricing

# Thank you!

#### 台泥企業團 THE FUTURE IS WORTH IT

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